





# ALK : WHO ARE WE

ALK is a global leader in logistics and supply chain solutions, with its head office, **ALK SHIPPING L.L.C**, strategically located in Dubai, and its Sri Lanka operations managed through **AL KHALAF MARITIME (PVT) LTD**, Colombo.

We provide a comprehensive portfolio of services tailored to the needs of both local and international markets. Leveraging decades of industry expertise, we are committed to delivering reliable, cost-effective, and innovative logistics solutions. Our operations are built on the principles of efficiency, transparency, and service excellence.

With proven proficiency in Multinational Gateway Operations and the Multi-Country Consolidation (MCC) concept, we ensure seamless global connectivity for our partners and clients. By combining advanced strategies with deep market knowledge, we simplify complex supply chains while maintaining competitive cost structures.

At ALK, we place our clients at the center of everything we do. We invest continuously in training, technology, and process improvements to anticipate evolving industry demands. Our priority is not only to meet expectations but to consistently exceed them—strengthening long-term partnerships built on trust and performance.





## Chairman's Message - Mr. Khalaf Salie

At ALK , we are proud to serve both local and international markets with a comprehensive portfolio of shipping and logistics solutions. Established in Sri Lanka with ambitious goals, we are guided by a clear vision to uphold the highest industry standards while consistently meeting the expectations of our overseas agents and global partners.

With over two decades of experience since 1998, my journey has been built on trust, expertise, and an unwavering commitment to excellence. We are deeply grateful for the confidence our clients continue to place in us and for entrusting us with their valuable requirements. This trust drives us to continuously improve, innovate, and enhance our services to deliver greater value and long-term partnerships.



# Vision

To provide logistics services with the widest global reach through our strong overseas network, and to establish ALK as one of Sri Lanka's Leading NVOCC operator and LCL Consolidator for both inbound and outbound trade.

# Mission

To continuously innovate and develop niche logistics solutions, creating new trade lanes that generate sustainable value for our customers and overseas partners while strengthening long-term growth.

# Core Values

To continuously innovate and develop niche logistics solutions, creating new trade lanes that generate sustainable value for our customers and overseas partners while strengthening long-term growth.

- Integrity – We uphold the highest ethical standards, ensuring transparency and trust in every business relationship.
- Excellence – We are committed to delivering superior quality and reliable logistics solutions across all our operations.
- Innovation – We continuously develop new ideas, trade lanes, and services to create value and stay ahead in a dynamic global market.
- Customer-Centricity – Our clients are at the heart of everything we do; we listen, adapt, and provide tailored solutions to meet their evolving needs.
- Collaboration – We foster strong partnerships with our overseas agents, associates, and stakeholders to build a truly global network.
- Sustainability – We strive to operate responsibly, minimizing environmental impact while supporting the long-term growth of the logistics industry.





WHAT DRIVES US

## Ocean Freight

At ALK , we operate as an Ocean Transportation Intermediary and Non-Vessel Operating Common Carrier (NVOCC), delivering reliable and efficient ocean freight solutions worldwide. Leveraging strong carrier partnerships and significant buying power, we provide flexible shipping options at highly competitive rates.

Our internet-based tracking system ensures full visibility from vessel loading to final delivery, offering transparency and control at every stage. Supported by our experienced professionals and automated systems, we simplify the complexities of international shipping and provide clients with a true one-stop solution for global transportation.

Our sea freight services cover both Less than Container Load (LCL) and Full Container Load (FCL) shipments, including consolidated shipments, general cargo, specialized cargo, and bulk cargo. Through volume contracts with major shipping lines, we secure competitive pricing and guaranteed space allocations to meet customer requirements. In addition, we provide value-added facilities such as bonded and free warehousing, as well as handling and transportation equipment, ensuring end-to-end service efficiency.

## Our ocean freight services include :

- Comprehensive FCL and LCL consolidation services
- Multi-Country Consolidation (MCC) to and from any global destination
- Through Bill of Lading services for seamless international trade
- Complete export and import documentation from order placement to final sale
- Reliable transportation services
- Secure warehousing solutions, including bonded and free storage facilities



# AIR FREIGHT

At ALK , shipping your freight by air ensures your goods move along the supply chain with optimal speed, efficiency, and reliability. Through contracts with the world's leading international carriers, we secure space on multiple flights each month and provide real-time global tracking, guaranteeing timely and transparent deliveries worldwide.

While urgency and “time is money” are important considerations, efficient air cargo transport demands far more than a plane and reserved space. It requires expertise at every stage of the shipment, along with readiness for all contingencies. At ALK , our experienced specialists collaborate seamlessly within a unified, silo-free organization, delivering turnkey execution from start to finish.

We provide a global network for all your air freight needs, offering guaranteed, time-defined services and competitive rates. Our expertise enables us to handle both simple and complex shipments from any destination airport to and from Colombo, Sri Lanka.

By combining worldwide coverage with local expertise, we empower our clients with a single-source solution to the complexities of global air freight forwarding. Our commitment to quality, safety, and personalized service ensures the secure handling and timely delivery of every shipment, every time.

WHAT DRIVES US

## Our air freight services include :

- Full and Consolidated Air Cargo Shipments for small to large consignments
- Time-Defined Express Services to meet urgent delivery requirements
- End-to-End Documentation for export and import compliance
- Door-to-Door Transportation for seamless cargo movement
- Real-Time Tracking and Shipment Visibility throughout the journey
- Flexible and Customized Solutions tailored to specific customer needs
- Global Network Access for shipments to and from any destination worldwide





# NVOCC Services

At ALK, we ensure your goods reach their destination safely and efficiently with our Non-Vessel Operating Common Carrier (NVOCC) services. As an A-Class licensed and approved NVOCC operator, we deliver cost-effective, high-quality solutions for clients with international and cross-trade logistics requirements.

Our strong network of global partners and feeder connections enables us to select the most efficient and reliable shipping routes, whether shipments pass through Colombo or bypass it entirely. This network advantage allows us to offer competitive pricing without compromising service quality.

As one of the leading NVOCC operators in the region, our dedicated ocean freight team is available 24/7, ensuring responsive, seamless, and professional service. We are committed to providing our customers with an unparalleled shipping experience that combines expertise, reliability, and operational excellence.

# MULTI - COUNTRY CONSOLIDATION



Our Multi-Country Consolidation (MCC) service is designed to optimize cargo flow by bundling shipments from multiple suppliers across different origin countries. This approach streamlines operations, enhances visibility, and helps reduce overall costs associated with supply chain management.

MCC is particularly ideal for customers importing from various countries into a single hub who do not have sufficient volume to establish regular direct Full Container Loads (FCLs) from all origins. By consolidating shipments, we provide an efficient, cost-effective, and reliable solution that simplifies global logistics for businesses of all sizes.



WHAT DRIVES US

## Project Cargo Solutions

At ALK, we specialize in managing complex logistics for break bulk, heavy lift, and oversized cargo. Leveraging our extensive network of agents and capacity providers, along with years of experience in coordinating multi-modal transportation, we deliver solutions that are both safe and efficient.

Our expertise extends beyond simply moving cargo. With an entrepreneurial spirit and a strong commitment to excellence, we provide tailored project cargo solutions that ensure reliability, cost-efficiency, and superior customer service at every stage of the shipment.

## Cross Trade Shipping

Cross Trade Shipping, also known as Triangular Trade, Third-Party Shipments, or Foreign-to-Foreign Shipments, involves the movement of cargo between three parties in different countries. Shipments may be transported by road, rail, air, or sea from the origin country to the final destination, often where the seller is neither the manufacturer nor the exporter.

At ALK, our highly experienced team manages cross-trade shipments efficiently from any port or airport worldwide. Whether it's cargo from China to Africa or any other route, we provide cost-effective and expedited solutions, ensuring your goods arrive safely and on time.

As global sourcing becomes increasingly common, many buyers lack the expertise to manage complex international shipments. Our team offers a single-point solution, handling every aspect of the process from one location. Clients simply provide the inquiry, and we take care of the rest—delivering reliable, professional, and fully managed cross-trade services.

Inspired trade logistics





# Supply Chain Solutions

In today's highly competitive and globalized business environment, reliable supply chain management is a critical factor in achieving success. At ALK, we enhance your supply chain with over 15 years of expertise, providing comprehensive solutions tailored to meet the needs of manufacturers, retailers, and key industries worldwide.

Our global presence, deep industry knowledge, and integrated logistics capabilities allow us to deliver efficient and effective solutions across warehousing, road, sea, and air freight management. Our dedicated supply chain team understands the unique requirements of every industry, ensuring cost-effective operations while maintaining the highest standards of service and punctuality.

We are committed to delivering products on time—or even ahead of schedule—because we recognize that effective time management is essential to achieving operational efficiency and profitability. By adding value at every stage of the supply chain, ALK empowers clients to optimize performance, reduce costs, and meet their strategic goals.

Inspired trade logistics





# Global Connect Service

The Port of Colombo has rapidly developed into one of Asia's leading ports, handling both conventional and containerized cargo. Its strategic geographical location, minimal deviation from major shipping lanes, modern berths capable of accommodating the latest container vessels, and extensive feeder network make it an ideal hub for international logistics.

Leveraging these advantages, ALK offers the Global Connect Service, providing faster transshipment, efficient cargo reworking, accurate documentation, and timely communication to all stakeholders. This service ensures seamless connectivity through Colombo, enabling our clients to benefit from optimized routing, reduced transit times, and enhanced operational efficiency.

## Our DESTINATIONS

AUSTRALIA, BANGLADESH (DHAKA, CHITTAGONG), BELGIUM, BRAZIL, CANADA, CHINA, CYPRUS, DENMARK, EGYPT, ENGLAND, FRANCE, GERMANY, GREECE, HONG KONG, INDIA, INDONESIA, IRELAND, ITALY (MILAN, GENOA, VICENZA, GIOIA TAURO), JAPAN, KENYA, KOREA, MALAYSIA, MALTA, MAURITIUS, MEXICO, MOROCCO, NEW ZEALAND, NORWAY, PAKISTAN, PORTUGAL, SINGAPORE, SPAIN, SRI LANKA (COLOMBO), SWITZERLAND, SYRIA, TAIWAN, THAILAND, THE NETHERLANDS, THE PHILIPPINES, TURKEY, U.A.E. , U.S.A., VIETNAM



## DUBAI SERVICES

- ◆ NVOCC
- ◆ Ocean Freight
- ◆ Air Freight
- ◆ Road Freights
- ◆ Door to Door
- ◆ Custom Clearance
- ◆ Warehousing
- ◆ Container Trading
- ◆ Break Bulk
- ◆ RORO
- ◆ LCL
- ◆ Cross Stuffing



## Head Office

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